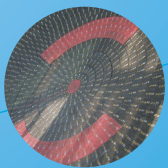


TOKYO BOEKI MATERIALS

 **TOKYO BOEKI MATERIALS LTD.**



Our *Future*

Wherever there is market demand, then that market becomes our territory. With its range of unique functions and services, Tokyo Boeki Materials Ltd responds to the needs of our clients throughout the world.

Tokyo Boeki Materials Ltd is a global company, just as Tokyo Boeki Ltd had been since its foundation, and continues to build up our global value chain. The core business of Tokyo Boeki Materials Ltd. include, "Materials Business" to provide refractory products supporting steel industry, energy, heavy and chemical industry with total coordination of the value chain from raw material supply to R&D, manufacturing and distribution, and "Resources and Energy Business" to supply variety of raw materials from all over the world, and "Steel business" to supply high-quality Japanese steel products, including flat products, wire rods, stainless steel and special steel, mainly in Asia and Oceania and other countries.

We have succeeded in growing our business in China, where we were one step ahead of the competition in identifying the potential of the growing market, and we have established our subsidiary companies and joint venture companies through alliance with China's leading companies, and continue to grow our business in refractory, machinery, automotive and raw material businesses.

In order to achieve sustainable growth in the global market, we remain committed to create new business utilizing our business networks in Vietnam, Indonesia and other Asia / Oceania regions and also Russia, India, and further establishment of business partnerships with our valued customers. We provide both a wide array of unique functions and services as well as products that we have developed, responding to the needs of our customers throughout the world.

We create "Global No.1 Business" and we provide the value that our worldwide customers seek. I look forward to your ongoing support.



Hiroshi Shigezumi
President & C.E.O.
Tokyo Boeki Materials Ltd.

Global Partner TOKYO BOEKI

Tokyo Boeki Materials Ltd. creates global-scale, top-ranking businesses based on our concept of “Global Partner & Group Power”.

● Global network of Tokyo Boeki Materials Ltd.

CIS

[Affiliate]

TOKYO BOEKI (RUS) LTD.

North America

[Affiliate]

TOKYO BOEKI NORTH AMERICA, INC.

Asia

● TOKYO BOEKI MATERIALS LTD.,
JAKARTA REPRESENTATIVE OFFICE
Indonesia

[Affiliate]

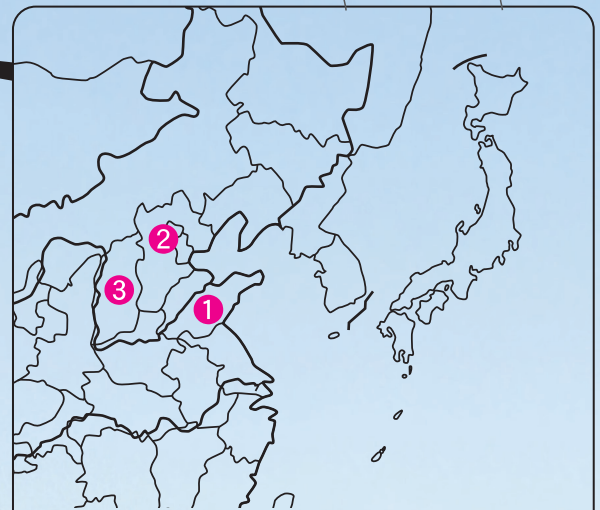
TBTS (THAILAND) CO., LTD.

TOKYO BOEKI MACHINERY LTD. MALAYSIA REGIONAL OFFICE

Oceania

[Subsidiary]

● TOKYO BOEKI (AUSTRALIA) PTY. LTD.
Melbourne, Australia



● Network in China

[Affiliate]

● TOKYO BOEKI (CHINA) LTD.

[Branch Office]

• Shanghai Branch Office
• Beijing Branch Office

[Office]

• Jinan Office
• Shenyang Office
• Yangquan Office

● Tokyo Boeki Materials Ltd. Sales office network in Japan

[Kanto Region]

Keihin Sales Office
Kashima Sales Office
Chiba Sales Office

[Kansai Region]

Wakayama Sales Office

[Chugoku Region]

Kurashiki Sales Office
Fukuyama Sales Office

[Kyushu Region]

Kyushu Office

[Joint venture companies]

① Jinan Ludong Refractory Co., Ltd.

Established Mar. 1995

② Beijing Borui Dongmao Automobile Sale Service Co., Ltd.

Established Nov. 2005

③ Shanxi Jincheng Coal Chemical Development CO., Ltd.

Invested Sept. 2008

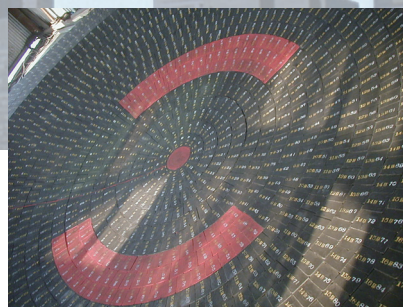
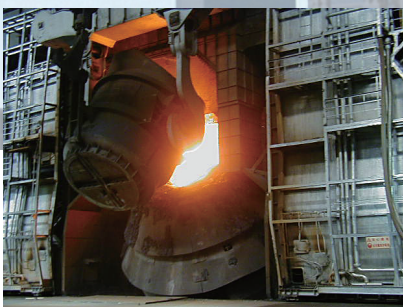
Our fields PRODUCTS

We build unique business models and value chains mainly from refractory bricks, various steel products, resources and energy related products, to respond accurately to the diversified customer needs

In order to service to our customers, we globally operate with a primary focus on the following business segments: "Material business" which offers high-quality and cost effective refractory products, and "Resources and Energy Business" that supplies a wide range of raw materials for steelmaking, battery materials, feed and fertilizer, and "Steel business" to offer import, export and tripartite trade business of high quality steel products. Unique functions and services, as well as our private-brand products, are provided to customers world-wide in all the business segments, through our strategic business investments made inside and outside of Japan. Tokyo Boeki Materials Ltd. will continue to precisely and efficiently monitor the needs of our customers to maintain the provision of unrivaled services.

Material Business

Supply cost effective and diversified products assured through our unique business style featured by the integration of R&D, manufacturing and distribution.



We offer high-quality and cost effective refractory materials ranging from refractory bricks to monolithic refractory. We aim at providing seamless services covering raw-material sourcing, R&D, manufacturing, distribution, installation & construction and after service. We also provide seamless services to ceramics business from design, manufacturing, construction and maintenance, as engineering partner.

Resources & Energy Business

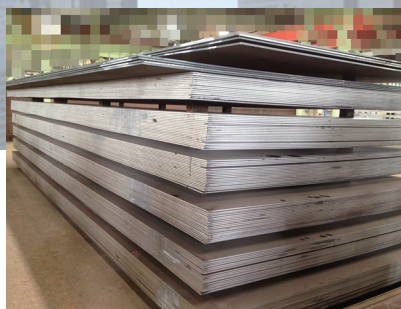
With aggressive business development, we supply a variety of raw materials to the diversified and upscale needs of the market.



We continued to supply variety of raw materials required by the industry, such as coal, coke, manganese and chromium ore, and their ferroalloy, fertilizer, anode and cathode for batteries, produced in China Australia, CIS, India, Indonesia and Vietnam.

Steel Business

Respond to the needs of global customers by creating unique business model and supply chain with high value-added steel products.



We continued to secure stable supply of high value-added steel products in sheets, plates, bars and shapes. In order to respond to the diversifying needs of our customers, we are building a supply chain including tripartite trade business.

PROFILE

Milestones of Tokyo Boeki Materials Ltd.

With our long-standing experience and rich know-how achieved through the successful management of our global network, we are capable of responding to the needs of our customers that are diverse and challenging.

●Company history

- 1947** Tokyo Boeki Shokai, a predecessor of Tokyo Boeki Holdings Corporation established.
- 1953** Successful inauguration of the first barter trade with China and using the newly formulated TOMAS Way, made us the forerunner of post-war Sino-Japanese trade.
- 1954** Made the basis of steel related business and entered steel trading through becoming the appointed export agent of Yawata Steel (now Nippon Steel & Sumitomo Metal Corp.).
- 1956** Appointed as an export agent by Fuji Steel (now Nippon Steel & Sumitomo Metal Corp.).
- 1959** Achieved large sales of hot rolled coils to John Lysaght, a subsidiary of B.H.P., Australia; opened representative offices in Moscow, USSR (now Russia); opened offices in Sydney and Melbourne, Australia, New York, U.S., and Beijing, China over the 1959-65 period for full-scale international trading operations.
- 1962** Achieved large sales of steel products to EEC (now EU).
- 1966** Acquired sole Japanese distributorship for manganese ore from B.H.P., Australia; established close relationship with Australian market.
- 1974** Established Qatar Steel Co., the first full-scale steel plant in the Middle East, through a joint venture; overseas production and multinational trading initiated.
- 1980** Agreement with B.H.P., Australia to import Gregory coal on long-term basis finalized.
- 1983** Invested in Quintette Coal, Canada to diversify overseas coal sources.
- 1995** Founded Jinan Ludong Refractory Co., Ltd., a joint venture company, in Jinan, Shandong Province, China, for the manufacture and sale of refractory raw materials. Started to supply its products to the Japanese steel industries and contributed to the cost reduction. Established a new branch in Kurashiki, Okayama Prefecture, Japan.
- 1996** Founded Shangyu Dongshun Refractory Co., Ltd., a joint venture company, in Shangyu, Zhejiang Province, China, for reinforcement of the refractory raw material business.
- 1999** Invested in Cook Resources Mining in Australia and promoted demand for slightly non-caking coal.
- 2001** Founded TOMAS Trading (Shanghai) Corp. (now Tokyo Boeki (China) Ltd.).
- 2002** Founded TOMAS (Tianjin) International Trade Co., Ltd. (now Tokyo Boeki (Beijing) Ltd.). Established a new branch in Wakayama, Wakayama Prefecture, Japan.
- 2003** Kawasaki Refractories Co., Ltd. (now renamed Shinagawa Refractories Co., Ltd.) made an equity participation in Jinan Lu Dong Refractory Co., Ltd., China, to significantly beef up the manufacture and sale of refractory raw materials.
- 2004** Established a new branch in Fukuyama, Hiroshima Prefecture, Japan.
- 2005** Founded Tokyo Boeki (Beijing) Co., Ltd., a local corporation with 100% investment by Tokyo Boeki, in China for integration of the steel-making refractory business. This allows independent business operations in the Chinese market and an expansion in the sale of refractories and other business.
- 2006** Established the "TB-G New 3-year Business Plan." Founded Tokyo Boeki Steel & Materials Ltd. and Tokyo Boeki Machinery Ltd. by spinning off to accelerate the move to "Tokyo Boeki Associated Management."
- 2007** Greeted the 60th anniversary of Tokyo Boeki Group. Established new branches in Kashima (Ibaraki), Chiba (Chiba) and Keihin (Kanagawa), Japan.
- 2008** Launched a new representative office in Hanoi, Vietnam.
- 2009** To enhance our business basis in China and keep up with rapid growth in the big market, renamed our major subsidiary in China from Tomas Trading (Shanghai) Co., Ltd. to Tokyo Boeki (China) Co., Ltd. Invested in 150-Billion-Yen Coal Complex Project in Shanxi, China. Equity participation in Beijing Borui Tomas Motor Sales & Service Co., Ltd., in China. Established a new branch in Kure, Hiroshima Prefecture, Japan.
- 2010** Launched a new representative office in Jakarta, Indonesia.
- 2011** Launched new representative offices in Ho Chi Minh City, Vietnam and Kolkata, India.
- 2012** Greeted the 65th anniversary of Tokyo Boeki Group.
- 2013** Tokyo Boeki Ltd. changed its name to Tokyo Boeki Holdings Corporation and increased its capital to 3 billion yen. Established a new branch in Kyushu, Japan (now Kyushu Sales Office).
- 2014** Tokyo Boeki Holdings Corporation increased its capital to 5 billion yen.
- 2017** We changed name from Tokyo Boeki Steel & Materials Ltd. to Tokyo Boeki Materials Ltd. and moved our headquarter from Hatchobori to Kyobashi.

●Corporate Profile

Head Office

Tokyo Boeki Materials Ltd.
28F KYOBASHI EDOGRAND
2-2-1 Kyobashi, Chuo-ku, Tokyo, 104-0031, Japan
TEL : +81-3-6841-8100
FAX : +81-3-6841-8106

Established

October 1, 2006

Capital

400 million Yen

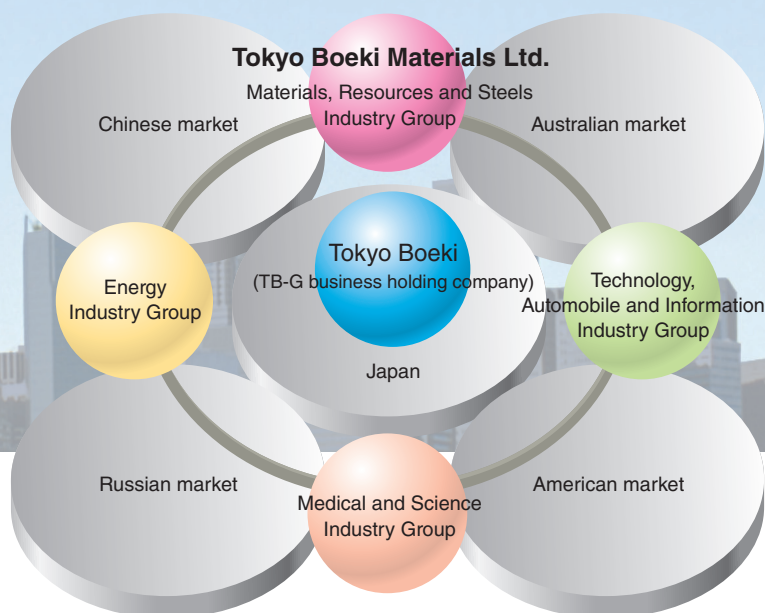
Main Financing Banks

MUFG Bank, Ltd., Head Office
Mizuho Bank, Ltd., Kabutocho Branch

Shareholder

Tokyo Boeki Holdings Corporation(100%)

●Composition of Tokyo Boeki Group Associated Management



About our “Tokyo Boeki Group Associated Management”

This is a group management system similar to a solar system, tailored to the needs of customers by specialized strength of each company and synergetic combined strength of the group company while making the overall group more competitive and increase its presence. Each business division and group company develops individually but shares common management principles, values and aspirations.



TOKYO BOEKI MATERIALS LTD.